

Message Text

UNCLASSIFIED

PAGE 01 WELLIN 02581 240631Z

11
ACTION XMB-07

INFO OCT-01 EA-11 ISO-00 AID-20 CIAE-00 COME-00 EB-11

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 SCI-06 INT-08 DRC-01

/103 W
----- 042971

P 240600Z SEP 73
FM AMEMBASSY WELLINGTON
TO SECSTATE WASHDC PRIORITY 7183

UNCLAS WELLINGTON 2581

E.O. QQYTW: N/A
TAGS: ETRD, NZ
SUBJECT: WABCO AGENT TENDERING TO SUPPLY
EQUIPMENT FOR GNZ TWIZEL HYDRO-POWER PROJECT

FOR EXIM BANK

1. WABCO TRADE COMPANY MAY APPROACH BANK CONCERNING
FINANCE FOR 15 EACH MOTOR SCRAPERS AND REAR DUMP
WAGONS FOR GNZ TENDER TWIZEL HYDRO POWER PROJECT.
EMBASSY SUGGESTED THIS ACTION TO INDUSTRIAL STEEL AND
PLANT (ISP), WABCO'S NEW ZEALAND AGENTS.

2. DUE PARTIALLY TO PREFERENTIAL TARIFF ADVANTAGE, ISP
ANTICIPATES UK SUPPLIER ABLE SUBMIT LOW BIDS AND WANTS
ONLY BE PRICE COMPETITIVE AS POSSIBLE UNDER
CIRCUMSTANCES. (SEVERAL OTHER US FIRMS OR
REPRESENTATIVES ALSO PLANNING TENDER)

3. UNFORTUNATELY UNLESS WABCO HAS ALREADY APPROACHED
BANK SHORT LEAD TIME MAY PRECLUDE CONSIDERATION. BID
DEADLINES SEPT 27 AND OCT 5 FOR SCRAPERS AND
WAGONS RESPECTIVELY.

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4. EMBASSY PERCEIVES NO OBJECTION BANK FINANCING

AND NOTES EXIM GURANTEE NO G176-0026 CURRENTLY COVERS
CONSTRUCTION MACHINERY BETWEEN WABCO AND ISP.
VANDIVIER

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 SEP 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973WELLIN02581
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: WELLINGTON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730914/aaaaajsg.tel
Line Count: 64
Locator: TEXT ON-LINE
Office: ACTION XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: kelleyw0
Review Comment: n/a
Review Content Flags:
Review Date: 01 OCT 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01-Oct-2001 by maustmc>; APPROVED <06-Feb-2002 by kelleyw0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WABCO AGENT TENDERING TO SUPPLY EQUIPMENT FOR GNZ TWIZEL HYDRO-POWER PROJECT
TAGS: ETRD, NZ
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005